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01

ABOUT US

We are an IT company that helps retail and logistics clients to streamline their work in warehouses, headquarters, stores or e-shops.

We create and deploy systems that reduce costs and accelerate business. We can handle the warehouse management of a retail chain as well as the deployment of robots in the logistics center.



We move things forward.

MILESTONES

1991

ORIGIN

Zdeněk **SLUKa** and Ladislav **NOvák**, two programmers, founded a small company from Ostrava, today's Sluno.

1992

CUSTOMER

The first customer was PRIOR. We created the first information system and specialized in retail.

1998

COOPERATION

Together with Symphony RetailAI, we implemented GOLD in Central and Eastern European countries.

2005

AWARDS

The first installation of the Voice Controlled Warehouse in Czech was carried out, for which we won the IT Project of the Year title a year later.

2020

GROWTH

We have expanded our solutions portfolio to include autonomous, sorting and software robots.

2022

REFRESH

Just Sluno. We simplified the logo and created a new brand design.

There are a number of processes and procedures that can be reconfigured to **cost you less or make you more money.**

03

SOLUTIONS

Controlled warehouse



Automation



Retail Management



E-Commerce



Consultancy



We connect each of your processes with the right technology.
We have been building retail together for 30 years.

Controlled warehouse

OPTIMISE THE DISTRIBUTION OF GOODS, WAREHOUSE ROUTES AND REDUCE UNNECESSARY MOVEMENTS.

- **From receipt to dispatch**
All warehouse processes are managed by a system, not by a human. The system thinks, the human works.
- **Don't write, talk!**
Free the hands of your warehouse staff. Switching to voice picking will increase productivity by up to 30%.
- **The digital twin of the warehouse**
Experiment in 3D simulation with new warehouse processes before putting them into practice.



Automation

DEPLOY ROBOTS WHERE YOU LACK PEOPLE.

- **Autonomous movement**
Non-stop transport of goods and materials from individual pieces to pallets by robots. Safe movement with other warehouse equipment without interference in your warehouse.
- **Sorting robots**
High-performance sorting of shipments and goods with minimum number of operators. Faster sorting means faster dispatch to the customer and greater customer satisfaction.
- **RPA - software robots**
They eliminate the routine computer work that your employees spend a lot of unnecessary time on.



Retail Management

KEEP YOUR HEADQUARTERS, WAREHOUSES AND YOUR ENTIRE SALES NETWORK UNDER CONTROL USING INTELLIGENT SOFTWARE.

- **Machine To Machine**

We were the first in the Czech Republic to connect a retailer to GDSN. In one application, we can connect item data from GDSN, excel, supplier portals, EDI... and send everything to the retailer's central system.

- **Frontline stores**

We provide software that manages all activities in the shop from ordering, to sales, to complaints. Mobile apps and state-of-the-art hardware are a standard feature.

- **The algorithm doesn't miss a thing**

Only artificial intelligence can accurately calculate sales forecasts in sales promotions. AI does not suffer from the problems of conventional statistical methods, which are simply not enough today.



E-Commerce

**THE HEART OF E-COMMERCE IS YOUR E-SHOP.
CAN IT DO WHAT OUR GRANDESHOP DOES?**

- **B2C and B2B e-shop in one**
The robust system works for large projects with hundreds of thousands of items. E-shop will be connected to your WMS or ERP. Thanks to our development, it will grow with your company.
- **Analysis of the existing e-shop**
We get a clear overview of your e-shop performance and conversion rate.. We'll help you discover its weaknesses.
- **Goals to achieve**
Build your online strategy on performance marketing and you won't have to invest more in advertising than necessary.



Consultancy

PROCESSES CAN BECOME COMPLICATED OVER TIME.
THEY ARE NO LONGER UNDERSTOOD EVEN BY THOSE WHO DESIGNED
THEM.

- **Process optimisation**
We remove bottlenecks, speed up operations and prepare your company for the arrival of new technology.
- **Improving business performance**
Thorough analysis is essential. We will set priorities and create a proposal to optimize your business. We will present you with a plan to implement these changes.
- **Digital transformation**
Your employees work themselves to the bone on some tasks and you know these could be handled more easily by a robot, but you don't know how to engage it effectively.



04

REFERENCE

WMS (Albert Česká republika)

"Sluno's WMS has been running continuously in our warehouses of over 100,000 sqm since 1999. Every day we prepare about 15,000 pallets for more than 300 stores. In one shift, 400 employees are involved. The actual implementation of the WMS went very quickly thanks to a good plan. All systems were transferred overnight at the first warehouse, resulting in only minimal disruption to operations. A good system increases productivity, reduces errors, and all of this translates directly into better availability of goods in our stores."

- Dušan Padevet, **IT manager business consultancy**



Voice controlled warehouse (TAMDA FOODS)

"The voice-controlled warehouse has helped us to significantly increase picking productivity. For our company, the most unique feature is the solution implemented by Sluno, which was absolutely suitable for our multinational team, including the Vietnamese language available in all WMS applications. We are happy to have such a reliable partner as Sluno."

- Vo Van Nam, Vice General Director Tamda group, cum. director of DC Hostivice



3D Warehouse Simulation (DHL Logistics Slovakia)

"Thanks to 3D simulation tools, we can simulate the planned move and layout adjustments in advance, which allows us to evaluate the impact of the layout of goods in the warehouse and the effect it will have on the overall productivity of individual processes without any financial impact. We test the layout of the warehouse and goods ourselves through simple upload of excel spreadsheets, where we have the ability to change the number of orders, the number of types of goods as well as the layout of the shelves into different sizes. It is this simulation that answers the questions of what impact and effect a given process/layout change will have on the overall picking and replenishment productivity with the calculation of travelling between aisles."



- Radoslav Jelinek, **Effective Operations Manager**

RPA - software robots (HORNBAACH BAUMARKT CS)

"Thanks to Sluno's robotic SMS, we managed to automate the process of informing the customer about the status of the order. This has reduced the number of uncollected orders and reduced the amount of unnecessary work involved in preparing or reloading uncollected orders. The deployment of robotic SMS has also helped us to ensure that all communications to all customers of all stores have a uniform form and content. Since the entire process runs automatically, there are no omissions and customer service staff can attend to other work activities while the SMS is being sent."

- Matouš Beneš, **Country E-commerce Director**



Central store management (COOP Jednota Nové Zámky)

"The cooperation between COOP Jednota Nové Zámky and Sluno started in 2002. The implementation of business solutions was the basis for the optimization of our management procedures. This includes the centralization of the management of sales units, the management of supplier-customer relationships or sophisticated management tools. We greatly value the mutual partnership, the long-standing cooperation and understanding that has developed between us, as well as the professional and responsible approach of our employees to individual joint projects."

- Štefan Mácsadi, **Chairman of the Board**



E-commerce (MAKRO ČR, METRO SR)

"The e-shop solution by Sluno, which we have been using for more than 9 years, enables us at Makro ČR and Metro SK to fulfil our business strategy in the area of distribution as well as meet the needs of our customers."

- David Kutiš, **Senior e-Commerce Manager**

makro

METRO



All references can be found at
www.sluno.eu/reference

05

PARTNERS

Thanks to our suppliers and business partners, we can provide quality solutions even for complex projects.



06

CONTACT



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A large, stylized graphic of the letter 'S' composed of two overlapping curved bands. The top band is a dark brown color, and the bottom band is a bright orange color. The 'S' is centered on the page.

Thank you

Sluno Team